

SHANTHI KIRAN R

Management Consultant



+91 99852 00023
kiran@teamsks.com
www.teamsks.com

**FIRST GENERATION
ENTREPRENEUR, CONSULTANT,
ACADEMICIAN & SOCIAL
ENTREPRENEUR**

Post-Graduations in Business
Administration & Psychology

17 Years of Consulting, 20 Years of
Academic & 12 Years of Social Work
experience

A total of 28 years of diversified
experience. Pursuing thought and
excellence in the field of Human
Resources (HR), Management &
Human Behaviour over the last 17
years have enabled demonstrated
capabilities in Designing Systems,
Tools, Policies and Processes for HR
departments and Implementing
Learning & Development (L&D)
activities

EDUCATION

Masters in Business Administration (**MBA**)

Masters in Science (**M Sc**) in Psychology

Bachelors in Business Management (**BBM**)

WORK

Since 2007

Managing Director & Chief Consultant,
TeamSK's Management Solutions Private
Limited (Erstwhile **SK's**)

Since 2017

General Secretary, Prakriti Environment
Society

MEMBERSHIPS

Life Member

National HRD Network (NHRDN)

National Institute of Personnel Management
(NIPM)

KEY ASSIGNMENTS & ACCOMPLISHMENTS

Tulip Diagnostics Private Limited (Lab Testing Tools, Instruments &
Reagent Manufacturer), Goa, India

Learning & Development (L&D)– Since 2023*

*Captain for the entire L&D initiative. Performed Training Need Assessment (TNA),
design and execution of the Annual L&D programmes for the organisation.
Conducting a wide range of Behavioural trainings including but not limited to Team
Building, Leadership, Personal Effectiveness, Interviewing, Creativity and so on.
Conducted organisation wide trainings on Basic & Advanced levels courses of MS
Excel. The project also included designing and implementing Pre and Post Training
Evaluation*

Leadership Development – Since 2024*

*Created a module-based competency building model for Leadership Development
for the Sales & Marketing Department of Tulip. A long-term initiative to set practical
L&D modules, assessment practices, handholding and coaching interventions in
place to create a platform for leadership pipeline in the organisation. Developed a
7-Dimension model for Purposeful Leadership Development at all levels focussing
on Vision, Focus, Communication, Assertiveness, Motivation, Conflict Resolution
& Delegation skills required for leaders*

Job Banding & Compensation Design – May 2013 – Nov 2013; Sep 2023 – Mar 2024

*Performed Job Evaluation for banding jobs across departments in the organisation,
redesigned salary structures to make them more sustainable while creating a path
for succession*

Job Analysis – Dec 2013 – Apr 2014

*Performed organisation wide Job analysis and designed Job Descriptions (JD), Job
Specifications (JS) and KPIs for all the jobs in the 7 organisations of Tulip Group*

Selection Tools – July 2015 – Oct 2015; May 2022 – Sept 2022

*Designed aptitude testing tools for the selection process for various jobs and also
designed a selection system and process for all lower and middle level jobs in the
7 organisations of Tulip Group*

Workmen Skill Categorisation – Oct 2018 – Dec 2018

*Performed an in-depth analysis on the jobs and tasks performed by workers in
various divisions in order to classify them into highly-skilled, skilled, semi-skilled
and un-skilled based on a set of parameters and further assign categories to each
worker*

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Tools, Policies and Processes for HR
departments and Implementing
Learning & Development (L&D)
activities

Eonn Universe Private Limited - (Entertainment Services Aggregator
Start-Up), Hyderabad, India

HR Consulting – Since Jan 2025*

*Handholding the management in building a people-centred progressive
organisation framework. Designing & setting up the entire HR function including all
relevant practices, policies, systems and processes required for HRM within the
organisation. Also coaching at various organisational levels on technical and
behavioural aspect such as Organisational Behaviour, Communication, Manpower
planning, Talent Management, Compensation, Performance Appraisal and so on*

Strategy Consulting – Since Jan 2025*

*Providing advisory and intellectual support to senior management in the areas of
work processes, liaison decisions, business development, pursuing and
showcasing for investment opportunities and overall management of the
organisation*

Arbor Organics Private Limited - (Digital Entertainment Aggregator
Start-Up), Hyderabad, India

Strategy Consulting – Since Jan 2021*

*Providing advisory, intellectual and process support since the inception of the
organisation. Prepared business plan and detailed project report for the successful
acquiring of inception stage funding from State Bank of India. Aiding in setting up
all technical and non-technical work processes. Providing intellectual and
advisory support in business development, partnership decision and all national
and international business negotiation*

Da Afghanistan Bank (Central Bank of Afghanistan), Kabul
Afghanistan

HR Restructuring & Automation – Sep 2012 – Mar 2014

*Spearheaded the Consulting team for a 2-year World Bank initiative for
organisational restructuring and automation. Was responsible for developing,
redesigning and restructuring the HR process, policy and strategy. Also monitored
the deployment of the automation of the HR processes across the organisation*

Elico Ltd (Lab Testing Equipment Manufacturer), Hyderabad, India
Competency Mapping – Jul 2010 – Sep 2011

*Designed, developed, and implemented a range of HR tools, methods, policies
and evaluations systems to help the organisation's current systems evolve into
Competency Based Management Systems (CBMS). The project involved a
thorough study and analysis of the organisational systems, vision, roadmaps,
processes to help identify Competencies, Key Performance Indicators (KPI), Key
Behaviour Indicators (KBI) and assessment systems to map competencies with
roles and build CBMS*

Learning & Development – 2011- 2013; 2014 – 2016

*Captain for the entire Annual L&D initiative. Performed Training Need Assessment
(TNA), design and execution of the Annual L&D programmes for the organisation.
Conducted a wide range of Behavioural trainings including but not limited to Team
Building, Leadership, Emotional Intelligence, Motivation and so on. The project
also included designing and implementing Pre and Post Training Evaluation*

Performance Management – Oct 2011 – Jun 2012

*Designed and implemented annual Performance Appraisal systems, promotional
and increment policies and linked them with CBMS. Designed an individual
performance tracking technique for mapping individual growth and development.*

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capabilities in Designing Systems,
Tools, Policies and Processes for HR
departments and Implementing
Learning & Development (L&D)
activities

Elico Healthcare Ltd (Medical Transcriptionist Organisation),
Hyderabad, India

Learning & Development (L&D) – 2008 - 2011, 2017, 2019

Captain for the entire Annual L&D initiative. Performed Training Need Assessment (TNA), design and execution of the Annual L&D programmes for the organisation. Conducted a wide range of Behavioural trainings including but not limited to Team Building, Leadership, Emotional Intelligence, Motivation, Work-Life Balance and so on. The project also included designing and implementing Pre and Post Training Evaluation

KVM Organic Products Private Limited (Pesticide Manufacturer),
Hyderabad, India

Setting-Up & Establishment of HR Department – Apr 2009 – Oct 2010

Establishment of HR Department – Overall organisational structural redesign and establishment HR function by staffing, training and setting up of HR Department in the organisation and designing policies, strategies, and roadmaps for the HR Function

Strategy Consultant – Apr 2009 – Oct 2013

Ministry of Micro, Small & Medium Enterprise (MSME) (Pesticide
Manufacturer), Hyderabad, India

**Technical Agency (TA) for Scheme for Fund for Rejuvenation of Traditional
Industries (SFURTI) – Since Mar 2021***

Currently serving as the head of the TA for a Cluster Development Project of Turmeric Farmers at Nizamabad, Telangana. Aided the Special Purpose Vehicle (SPV), JMKPM Pasupu Farmers Producer Company in getting project approval through designing and conducting a base-line study and then preparing and presenting the Detailed Project Report (DPR) to the Project Selection & Steering Committees nominated by MSME for the successful grant of the project.

Since has provided a large range of technical support to the Implementing Agency (IA), Nodal Agency (NA) and the SPV in designing, procuring and setting up the Common Facility Centre (CFC) while also spearheading the procurement process of all Value Added Machinery such as Turmeric Processing Plant, Powder Making & Packaging Plant and Oil Extraction Plants for the SPV at Manoharabad Village and locations in the Nizamabad District, Telangana

PERSONAL PROFILE

SHANTHI KIRAN RAJANALA

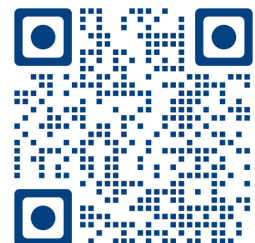
50 YEARS (23-09-1974)

INDIAN

SINGLE

FLUENT IN ENGLISH, HINDI & TELUGU

LOVES MOVIES, MUSIC & BOOKS



*** Indicates Assignments and Project that currently in execution**

HR Profile

*Strategy, Process,
Structure, System, Policy &
Competency*

Operating own consulting firm, **TeamSK's Management Solutions Private Limited** (Erstwhile SK's) since 2007. Executed more than 85 HR consulting projects and conducted more than 500 training programmes in India and abroad

Certified in Thomas Profiling (Personal Profile Analysis)

CORE COMPETENCIES

CONSULTING

Recruitment & Selection
Job Analysis & Design
Training & Development
Job Banding
Competency Mapping
Performance Management

TRAINING

Team Building
Leadership
Emotional Intelligence
Work-Life Balance

PERSONAL

Leadership & Communication
Analytical Skills
Aptitude to learn and discern
Emotionally Intelligent

Since 2007

Managing Director & Chief Consultant,
TeamSK's Management Solutions Private
Limited (Erstwhile SK's)

HR STRATEGY CONSULTANT – SINCE 2008

Designed and implemented policies, tools, procedures and strategies regarding all the following HR functions and their component activities. Mentioned below are some the HR activities performed through various projects

HR FUNCTION SETUP & ESTABLISHMENT

Setting up full HR department – Design HR systems & processes – Recruitment & Selection, Job Analysis – Job Descriptions & Specifications – Create L&D platforms and procedures – Design Compensation policies and packages – Create and setup Performance evaluations systems – Handholding and coaching internal HR personnel

JOB ANALYSIS & DESIGN

Task Analysis, Work-Load Analysis, Job Descriptions, Job Specifications, Key Performance Indicators (KPIs)

SELECTION PROCESS & TOOLS DESIGN

Designing Selection Tools & Process, Recruitment for Mid and Lower Level positions

LEARNING & DEVELOPMENT (L&D)

Training Need Analysis (TNA), Training Design, Pre & Post Training Evaluations, Train the Trainers, Implementation of Training programmes

COMPETENCY BASED MANAGEMENT SYSTEM (CBMS)

Role Analysis, Progression Analysis, Competency Definition, Identifying Key Behaviour Indicators (KBIs), Competency Mapping, Competency Matrix, Assessment Centre

JOB EVALUATION, BANDING & COMPENSATION DESIGN

Job – Task Value Analysis, Job Mapping within Organisation and Industry, Designing Bands, Salary Structuring & Restructuring, Succession Planning

PERFORMANCE MANAGEMENT

KPIs, Score Cards, Skill Matrix, Annual Appraisal Systems, Assessment Mechanisms, Promotion & Increment Policy design and linkup to Appraisal system

HR SURVEYS & ORGANISATION STUDIES

Employee Satisfaction Study, Organisational Climate Study, Exit Interviews

SKILL CATEGORISATION

Skill Level Definitions, Checklist for Parameters for Classification, Work-Load Analysis, Categorisation of personnel as per Checklist

HR AUTOMATION

Assessing scope for Digitization, Redundancy Management, Work-process design & technology blueprint, Coordinating with developers and deployers, handholding training

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Structure, System, Policy &
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CONSULTING

Recruitment & Selection
Job Analysis & Design
Training & Development
Job Banding
Competency Mapping
Performance Management

TRAINING

Team Building
Leadership
Emotional Intelligence
Work-Life Balance

PERSONAL

Leadership & Communication
Analytical Skills
Aptitude to learn and discern
Emotionally Intelligent

CORPORATE TRAINER – SINCE 2007

Designed content delivered and executed behavioural training programmes on the below mentioned aspects. Conducted more than 500 training programmes over the span of last 16 years in India and abroad for various clients. Also conducted Open Workshops on the Speciality Training Concepts mentioned below

ANNUAL TRAINING CAPTAIN

Training Need Assessment, Scheduling training calendar, Designing content, pedagogy and delivery of annual training programmes, Pre- and post-training evaluation

LEADERSHIP DEVELOPMENT

7 Dimension Model for leadership – Purposeful leadership Model – Vision, Focus, Communication, Assertiveness, Motivation, Conflict Resolution & Delegation – Designing Cases & Practical Assignments

ORGANISATIONAL EFFECTIVENESS (SENIOR, MIDDLE & LOWER MANAGEMENT TRAINING)

Team Building (SK's 3C Model for Team Building), Leadership, Motivation, Advanced Supervisory Skills, Managerial Effectiveness, Conflict Resolutions Skills, Cultural Awareness & Sensitivity

SOFT MANAGERIAL SKILLS (MIDDLE & LOWER MANAGEMENT TRAINING)

Interpersonal Skills, Business Communication, Emotional Intelligence, Personality Development

PERSONAL EFFECTIVENESS (LOWER MANAGEMENT TRAINING)

Time Management, Stress Management, Work-Life Balance, Personal Effectiveness, Creativity & Innovation

SPECIALITY PROGRAMMES

Train the Trainer, Competency Mapping, Transformational Leadership, Emotional Intelligence, 22nd Century Manager (Managerial Effectiveness)

CLIENTELE

The following is a list of some of some Long-standing clients

DOMESTIC CLIENTS

■📞 Elico Ltd
■📞 Elico Healthcare Ltd
■📞 Tulip Diagnostic Ltd
■📞 KVM Organic Products Pvt Ltd
■📞 NCL Seccolor Ltd
■📞 PKL, Telangana
■📞 Sri Chakra Cements
■📞 Taj Exotica
■📞 Liquid Hub
■📞 APSEB
■📞 APSRTC
■📞 BHEL
■📞 Prakriti Products
■📞 Smart Edge
■📞 MARS

INTERNATIONAL CLIENTS

■📞 Da Afghanistan Bank, Afghanistan
■📞 ISIDUS Team Tech, Dubai
■📞 National Training Institute (NTI), Oman
■📞 Oman Polypropylenes, Oman
■📞 T-Impact, United Kingdom

Business Profile

Strategy, Process, Structure, System, & Competency

More than 17 years in Management and Business Consulting providing hands on support to start up entrepreneurs to established organisations and on various aspects from basic organisational setups to restructuring business

CORE COMPETENCIES

ENTREPRENEURIAL SUPPORT

Full Service to Start Ups
Project Management
Restructuring
Strategic Solutions
Trading Support

PERSONAL

Leadership & Communication
Analytical Skills
Aptitude to learn and discern
Emotionally Intelligent

Since 2007	Managing Director & Chief Consultant, TeamSK's Management Solutions Private Limited (Erstwhile SK's)
2019 – 2014	Managing Director, Altiet Consumer Products Private Limited
2018 – 2019	Proprietor, SK Tradesmen
2013 – 2017	Proprietor, TechnoSKs
2012 – 2017	Proprietor, Eskports
1996 – 1998	Sales Officer, Intrinsic Automation Systems & Peripherals Private Limited (IASPL)
1995 – 1996	Sales Officer, Integrated Instruments & Systems

START-UP CONSULTING

Provided strategic, intellectual, advisory and handholding support to Startups catering to their needs from the Inception & Ideation stages to establishment and management phases

EONN UNIVERSE PRIVATE LIMITED (ENTERTAINMENT SERVICES AGGREGATOR) – SINCE 2025*

Idea presentation, Support in drafting of Detailed Project Report, Pitch-deck, SOPs and other documentations, Advisory for Branding, Business development and Positioning, Aiding in evaluating strategic partnership, business evaluations and other tactical decision

ARBOR ORGANICS PRIVATE LIMITED (PHYTOCHEMICAL EXTRACTION COMPANY) – SINCE 2018*

Business Plan, Financial Plan, Risk Analysis, Project Coordination, Developing Organisational Systems, Financial Applications and Business Proposal Presentations, Handling Sanctions and Reporting, Coordination of activities from set up of plant until commencement of Production, Business development Strategies

PEST DOCTOR INDIA PRIVATE LIMITED (PESTICIDE & INSECTICIDE TRADING FIRM) – SINCE 2018*

Developing Organisational Systems, Coordination of activities from set up of plant until commencement of Production, Business development Strategies

SUNLIGHT MEDIA PUBLICATION (PUBLISHING & MEDIA PRODUCTION HOUSE) – SEP 2012. – MAR 2013

Strategic support from planning, inception to commencement of business operations. Annual Business review and strategic review of business development plans, Organisational systems design and implementation

ADVENT HOLIDAY MAKERS (ADVENTURE HOLIDAYS & TOURS COMPANY) – MAY 2012 – DEC 2012

Strategic support from planning, inception to commencement of business operations. Annual Business review and strategic review of business development plans, Organisational systems design and implementation, Online Marketing strategies

Business Profile

*Strategy, Process,
Structure, System, &
Competency*

More than 17 years in Management and Business Consulting providing hands on support to start up entrepreneurs to established organisations and on various aspects from basic organisational setups to restructuring business

CORE COMPETENCIES

ENTREPRENEURIAL SUPPORT

Full Service to Start Ups
Project Management
Restructuring
Strategic Solutions
Trading Support

PERSONAL

Leadership & Communication
Analytical Skills
Aptitude to learn and discern
Emotionally Intelligent

STRATEGY CONSULTING & BUSINESS RESTRUCTURING

Designed work processes, systems, structure and provided strategic consulting to organisation in various sectors in areas such as management & administration and business planning

KVM ORGANIC PRODUCTS PRIVATE LIMITED (PESTICIDE MANUFACTURER) – APR 2009 – SEP 2014

Organisational redesign, revamping of work-processes, Cost control and financial planning, Redesign of entire marketing and selling systems

PRAKRITI PRODUCTS & PROPERTIES (CONSUMER GOODS & REAL ESTATE SELLER) – FEB 2012 – AUG 2012

Revamping of work-processes, Cost control and financial planning

CHANNEL TREE (ALTERNATE & SPIRITUAL HEALING CLINIC) – MAY 2008 – SEP 2009

Business Redefinitions, Market Segmentation and Targeting, Developing Focussed communication

BUSINESS PROCESS OUTSOURCING (BPO)

Provided back-end support services such as data sourcing, voice calling and non-voice support, date entry and translation to industries such as banking, online publishing and so on with a 20 seater BPO setup

T-IMPACT, UK (SKILL INVENTORY FIRM) – NOV 2014 – OCT 2016

Provided services of Data Sourcing & Sorting, Data Warehousing, Online Liaison support through web-portals and social networking platforms

SESHA SAI E-FORMS PRIVATE LIMITED (PAN INDIA BANKING BACK-END SERVICE PROVIDER) – OCT 2014 – DEC 2018

Provided Data Entry, Digitisation, Backend Data Warehousing and Quality Control support to client's banking and insurance processes such as Axis Bank, Met Life, ICICI Prudential, SBI Life and so on

VERSE INNOVATION PRIVATE LIMITED (ONLINE PUBLISHING HOUSE) – OCT 2014 – MAR 2015

Provided Data Entry, Language Translation and Digitisation support

PROJECT REPORTS & CONTENT DEVELOPMENT

Developed course structures, subject matter content, teaching and training aids, assessment tools for various sectors in the Skill development space

KNOWLEDGE PARTNER TECHNOLOGIES PRIVATE LIMITED (KP TECH) (SKILL ASSESSMENT AGENCY) – SINCE 2012*

Project Reports, DPR, Business Plans & Proposals, Project Applications, SOP Documents, Policy and Process Designs, Content Development for Skill Development Programmes, Question Banks development for Assessments in various sectors

TRIMENTUS – (SKILL DEVELOPMENT – TRAINING COMPANY) – AUG 2010 – SEP 2011

Content Development for Skill Development Programmes, Question Banks development for Assessments in various sectors

Academic Profile

*Teaching, Training,
Administration &
Leadership*

National Eligibility Test (NET) qualified with over 20 years of academic experience in various roles of teaching, administration and academic entrepreneurship

CORE COMPETENCIES

ADMINISTRATION

School & College Education
Systems & Processes Design

SUBJECT MATTER EXPERTISE

Management Practices
Strategic Management
Marketing Management
Advertising
Consumer Behaviour
Organisational Behaviour
Human Resources Management
Competency Mapping
Training & Development
Pre-recruitment Training

PERSONAL

Leadership & Communication
Analytical Skills
Aptitude to learn and discern
Emotionally Intelligent

2018 - 2020	Director , Ineo Education Services Private Limited
2009 – 2012	Dean , Girijabai Sail Group of Institutions
2004 – 2007	Director , Saraswat Vidyalaya's Sridora Caculo College of Commerce & Management Studies
2003 – 2004	Head of the Department (HOD) & Senior Faculty , BEST Institute of Professional Studies
2001 – 2003	Senior Faculty , Gandhi Institute of Management Studies
1999 – 2001	Assistant Professor , Abdul Qadir Jeelani (AQJ) Centre for Post-Graduate (PG) Studies

ADMINISTRATION

Spearheaded academic institutions in various leadership capacities involving a wide range of responsibilities such setting up and establishing new integrated post-graduation college, heading academics and administrative functions of colleges and schools

INTEGRATED COLLEGE ESTABLISHMENT – NOV 2009 – MAY 2012

Spearheaded the design, set-up of Girijabai Sail Group of Institutions, an integrated campus for professional courses – engineering & management. The project included designing and setting up of infrastructure, acquiring necessary registrations and permissions and setting up the academic and administrative systems in the institute

ACADEMIC & ADMINISTRATIVE HEAD – 2003 - 2012

Liaison with agencies such as Universities, AICTE, Industries and so on. Academic Head for Undergraduate and Post Graduate programmes at various institutions. Building and documenting best practices in management education. Improving pedagogy through Faculty Development Programmes (FDP)

PRE-SCHOOL EDUCATION – MAY 2018 – JAN 2020

Established Pre-school, Ineo International Pre-school in Visakhapatnam. Designed and Setup Infrastructure, Classrooms, Content, Systems, Pedagogy, Evaluative mechanisms, administrative work processes for the pre-school. Also strategized marketing, staffing and business development aspects of the school

TEACHING

Served as a full-time and adjunct teacher in management education teaching a wide range of management subjects

SUBJECT MATTER EXPERTISE

Management Practices, Organisation Behaviour, Strategic Management, Marketing, Advertising, Consumer Behaviour, Human Resource Management, Competency Mapping

STUDENT ENGAGEMENT & DEVELOPMENT

Industry Interface, Inter-collegiate Management Meets, Soft Skills & Personality Development programmes, Grievance Counselling

PRE-RECRUITMENT TRAINING

Career Counselling, Resume Building, Interview Techniques

Academic Profile

*Teaching, Training,
Administration &
Leadership*

National Eligibility Test (NET)
qualified with over 20 years of
academic experience in
various roles of teaching,
administration and academic
entrepreneurship

CORE COMPETENCIES

ADMINISTRATION

School & College Education
Systems & Processes Design

SUBJECT MATTER EXPERTISE

Management Practices
Strategic Management
Marketing Management
Advertising
Consumer Behaviour
Organisational Behaviour
Human Resources Management
Competency Mapping
Training & Development
Pre-recruitment Training

PERSONAL

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Analytical Skills
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CONTENT DEVELOPMENT

Course design, content development, lesson plans, teaching notes

PUBLICATIONS

Published articles and written papers on Human and Consumer Behavioural issues

‘EMOTIONALLY INTELLIGENT’ – MANAGEMENT COMPASS – MAY 2003 ISSUE

An article enumerating the nature and importance of emotional competence in today's work dynamics

Published in Management Compass (May 2003 issue) - a journal published by Management Development Institute, Gurgaon

‘BEHAVIOUR IN A NUTSHELL’ – HRM REVIEW – APR 2005 ISSUE

An article that depicts a comprehensive picture of the process and dynamics of human behaviour

Published in HRM Review (April 2005 issue) – a magazine published by ICAI University Press, Hyderabad

‘BUILDING TRANSFORMATIONAL LEADERS AT WORKPLACE’ – APR 2011

Paper presented in the 2nd International Conference in Recent Trends in Business Management & IT (April 2011) – Organised by Poona College of Arts, Science & Commerce and Department of Commerce & Research Centre, University of Poona

‘LADDERING – A USEFUL TECHNIQUE ON MAPPING CONSUMER DECISION MAKING’ – JUN 2011

Paper presented in the 1st International Conference in Business, Strategy & Management (June 2011) – Organised by ICBSM, Kolkata

ADJUNCT ASSIGNMENTS IN

The following is a list of the educational institutions where teaching was done in an adjunct role

- ☞ Department of Management Studies, Goa University
- ☞ Dempo College of Arts, Commerce & Management
- ☞ Gokaraju Rangaraju Institute of Engineering & Technology
- ☞ Siddhartha College of Engineering
- ☞ NIMRA College of Engineering
- ☞ Sri Sri College of Management Studies
- ☞ Gayatri Vidya Parishad
- ☞ Chanakya Educational Institutions
- ☞ Samatha College
- ☞ DC School of Business

Social Work Profile

Skill Development, Project Management & Cluster Management

Interest aligned with Sustainable Development Goals of Education, Women Empowerment and Climate Control. Focus on self-funded and CSR funded initiatives to facilitate reach to various geographical and demographical areas of the states of AP & Telangana

CORE COMPETENCIES

PRIMARY PROJECTS

Skill Development
NGO Consulting
Plantation

SOCIAL WORK FOCUS

Environmental Preservation
Climate Change
Education
Women Empowerment

CORE PERSONAL COMPETENCIES

Leadership & Communication
Analytical Skills
Aptitude to learn and discern
Emotionally Intelligent

Since 2008

Reaching Out, A social initiative by **TeamSK's** Management Solutions Private Limited

Since 2017

General Secretary, Prakriti Environment Society

TEAMSK'S MANAGEMENT SOLUTIONS PRIVATE LIMITED

SFURTI, MSME

Technical Agency (TA) for Nizamabad Turmeric Cluster (NTC) – A cluster development project for Turmeric Farmers on Value Addition and Sustainable Livelihood backed by the SFURTI Scheme of MSME with NiMSME as the Nodal Agency (NA) and Prakriti Environment Society as the Implementing Agency (IA)

REACHING OUT

A nascent division of TeamSK's Management Solutions Pvt Ltd, dedicated to contributing to social causes principally focussed on education and environment preservation. Principal place of activity is Andhra Pradesh & Telangana

SLUM SCHOOLS

Organised and setup summer schools for slums educating the children in basic Mathematics, English and Hindi languages in the primary classes. The purpose of the schools is to provide the children in the slums literacy and basic education and motivate the children and their parents towards pursuing education

PERSONALITY DEVELOPMENT CLASSES

Conducted personality development classes to Government Schools in Hyderabad, providing the children awareness on various social issues, avenues and also helping the with their language skills and overall confidence

PLANTATION PROGRAMMES

Planted over 3,000 trees in the Government Schools of Bobbili and surrounding 6 villages in the Vizianagaram District of Andhra Pradesh. Also planted more than 2,000 trees in the Andhra University region, Visakhapatnam

PRAKRITI ENVIRONMENT SOCIETY

Currently the General Secretary of the 25-year old Non-Government Organisation. Responsible for Liaison with Corporates for the Corporate Social Responsibility (CSR) projects, Responsible for overall internal processes such as HR, Reporting, Proposal Building and Presentations. Principal place of operation is AP & Telangana

SKILL DEVELOPMENT

APSSDC

Applied and acquired a Skilled development programme for Minorities and SC community individuals sponsored by Andhra Pradesh State Skill Development Corporation (APSSDC) in the trades of Beautician and Tailoring for the nearly 2 years training 120 people in 3 branches every 2months

SERP

Applied, acquired and coordinated a large-scale sustainable livelihood project with Society for Elimination of Rural Poverty (SERP) for training artisan of Zari and Zardosi skill in the regions of Rangareddy and Medak and build clusters for business development and channels for marketing and production and handholding clusters to induct them into the producer's cooperatives

Social Work Profile

Skill Development, Project Management & Cluster Management

Interest aligned with Sustainable Development Goals of Education, Women Empowerment and Climate Control. Focus on self-funded and CSR funded initiatives to facilitate reach to various geographical and demographical areas of the states of AP & Telangana

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PRIMARY PROJECTS

Skill Development
NGO Consulting
Plantation

SOCIAL WORK FOCUS

Environmental Preservation
Climate Change
Education
Women Empowerment

CORE PERSONAL COMPETENCIES

Leadership & Communication
Analytical Skills
Aptitude to learn and discern
Emotionally Intelligent

CSR PROGRAMMES

NTPC

Executed Skill development programmes on Tailoring and set up a Small-Scale Tailoring Cooperative Production Unit in collaboration with the CSR wing of National Thermal Power Corporation (NTPC), Hyderabad providing training, employment and sustainable livelihood to women in Karimnagar

Set-up infrastructure for a Central Government sponsored destitute housing and rehabilitation centre SWADHAAR in Karimnagar in collaboration with the CSR wing of NTPC, Hyderabad, providing them with a safe and secure housing

Mahindra

Executed a large-scale plantation programme planting more than 3,000 trees in various government schools in the districts of Karimnagar and Husnabad in Telangana in collaboration with CSR division of Mahindra

Mahindra Finance

Executed plantation programme planting more than 1,500 trees in various residential areas in urban areas of Hyderabad in Telangana in collaboration with CSR division of Mahindra Finance

CLUSTER DEVELOPMENT PROGRAMMES

TDF

Mobilising 500 tribal farmers in the Siddipet, Husnabad and Karimnagar areas to train and induct them into alternate and intermittent commercial crops to develop a model for sustainable income while building cluster organisation to benefit from communal farming and business practices

NABARD

A Sustainable Development Programme that involves community mobilisations in the agriculture communities to form Farmer Producer Organisations (FPO) and to help them build businesses through forwards and backward market linkages to impact their sustainable livelihood

MSME

Part of the Implementing Agency responsible for Community Mobilisation, Project Design and Execution of the Government Sponsored Cluster Development Programme for Farmers by setting up a Special Purpose Vehicle (SPV) to procure, install and manage the Value Addition interventions of the project and build a business model for the sustainable livelihood if the participants in the region