

www.teamsks.com

OUR CLIENTS ARE PARTNERS IN OUR SUCCESS... AS WE ARE IN THEIRS

OUR COMMITMENT TO OUR CLIENTS HAS ALWAYS BEEN LONG-TERM. OUR PRINCIPAL DRIVE IS NOT JUST TO DEVELOP RELATIONSHIPS BUT TO BUILD EMPATHY DRIVEN SYNERGETIC ASSOCIATIONS WITH OUR CLIENTS SUCH THAT WE SURVIVE AS AN INTEGRAL PART OF THEIR PROCESSES AND BLEND OURSELVES TO THEIR NEEDS AND CULTURE WHICH ALLOWS US TO PROVIDE OUR CLIENTS WITH THE MOST RELEVANT, APT AND OPTIMUM SOLUTIONS

AN INTRODUCTION

A BRIEF PREVIEW
OF THE
PHILOSOPHY AND
SERVICES OF THE
ORGANISATION



Ladder for Leaders
TeamSK's
MANAGEMENT SOLUTIONS

Ladder for Leaders

TeamSK's Management Solutions Private Limited

TeamSK's Management Solutions Pvt Ltd



- ✎ **ERSTWHILE SK's – BIRTHED ON 5TH JANUARY 2008 – PRINCIPALLY AS A CORPORATE L&D SPECIALIST**
- ✎ **EXPANDED ORGANICALLY INTO HR CONSULTING SERVICES IN 2009**
- ✎ **DIVERSIFIED INTO ENTREPRENEURIAL SUPPORT AND BUSINESS MANAGEMENT SOLUTIONS IN 2010**
- ✎ **RECHRISTENED AS TeamSK's Management Solutions (P) Ltd ON 2ND JULY 2014**
- ✎ **CONDUCTED OVER 300 BEHAVIOURAL L&D PROGRAMMES**
- ✎ **EXECUTED MORE THAN 70 HR CONSULTING PROJECTS**
- ✎ **HELPED SET-UP MORE THAN 20 COMPANIES ACROSS THE NATION**
- ✎ **EXECUTED MORE THAN 65 MANAGEMENT CONSULTING PROJECTS - NATIONAL & INTERNATIONAL**
- ✎ **CURRENTLY SERVING AS A TECHNICAL AGENCY TO MSME FOR CLUSTER DEVELOPMENT PROJECTS**

GROWTH MANIFESTED BY VALUES AND PASSION; THIS IS TeamSK's Management Solutions (P) Ltd IN A NUTSHELL. SINCE ITS INCEPTION IN 2008 AS A L&D EXPERT, TeamSK's HAS EVOLVED INTO A MULTI-FUNCTIONAL AND DIVERSIFIED ORGANISATION

OUR VISION

We create and provide value to... Partner our customers' success by helping them redefine and refine the quality of their internal systems through knowledge sharing and competency building

TeamSK's – SKsians



“SKsians” IS WHAT WE CALL OURSELVES FONDLY.
OUR MOTTO...

“ANYTHING LESS THAN PASSION IS UNACCEPTABLE”



☞ **FOR SKsians...**

- ☞ LEADERSHIP IS NOT HIERARCHY – BOUND
- ☞ IT IS A PRE-REQUISITE AT EVERY LEVEL

☞ **AT TeamSK's...**

- ☞ OPENNESS & COMMUNICATION ARE ENCOURAGED
- ☞ INITIATIVE & EXPRESSION ARE WELCOME
- ☞ CREATIVITY & BOLDNESS ARE NURTURED
- ☞ LEADERSHIP & TEAMWORK ARE HONOURED



MANAGING DIRECTOR – CHIEF
CONSULTANT – MR. **R S KIRAN**

1ST GEN ENTREPRENEUR; ACADEMICIAN, MGMT.
CONSULTANT & SOCIAL ENTREPRENEUR
15 YEARS IN CONSULTING; 20 YEARS IN
ACADEMICS (THOMAS PROFILING CERTIFIED)
SPECIALITIES – ENTREPRENEURIAL & BUSINESS
PROCESS; TRAINING; STRATEGY, STRUCTURE AND
POLICY

“WE TAKE PRIDE IN THIS CULTURE AS MUCH AS WE TAKE PRIDE IN OUR RELATIONSHIPS WITH OUR CUSTOMERS”

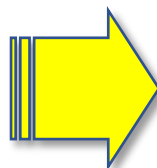
“WE WOULD NOT HAVE BEEN STANDING HERE AFTER 15 YEARS HOLDING OUR HEADS HIGH IF IT WERE NOT FOR ALL OUR ASSOCIATES, PAST AND PRESENT, AND THEIR COMMITMENT AND RELENTLESS ENDEAVOUR TO INVEST THEIR TIME, ENERGY, SKILL AND MOST OF ALL THEIR PASSION... “



OFFERINGS



HR STRATEGY SOLUTIONS



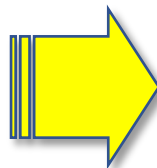
HR PROCESS CONSULTING



L & D SOLUTIONS



ENTREPRENEURIAL & BUSINESS SOLUTIONS



START-UP CONSULTING



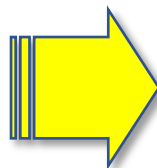
BUSINESS PROCESS CONSULTING (BPC)



BUSINESS PROCESS OUTSOURCING (BPO)



NGO SUPPORT SERVICES



PROPOSAL & APPLICATIONS



RESEARCH & REPORTS



PROJECT CONSULTING

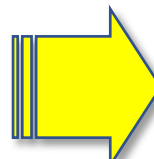
OUR CLIENTS ARE PARTNERS IN OUR SUCCESS... AS WE ARE IN THEIRS

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NGO SUPPORT SERVICES

WE SERVE OUR NGO CLIENTS BY LENDING THEM A PROFESSIONAL PERSPECTIVE ON ASPECTS RANGING FROM BUILDING BUSINESS PROPOSALS, DRAFTING DETAILED PROJECT REPORTS TO PROJECT MANAGEMENT THROUGH DESIGNING PROJECT ACTION PLANS AND STRATEGIES TO MAXIMISE THEIR SOCIAL IMPACT



PROPOSALS & APPLICATIONS

-  PROFILE BUILDING
-  PROPOSALS FOR FUNDING
-  GOVT SCHEMES APPLICATIONS
-  CSR FUNDING APPLICATIONS



RESEARCH & REPORTS

-  BASE-LINE DATA STUDIES
-  SOCIAL IMPACT STUDIES
-  DETAILED PROJECT REPORTS (DPRS)



PROJECT CONSULTING

-  ACTION/IMPLEMENTATION PLANS
-  PROJECT IMPLEMENTATION
-  PROJECT MONITORING
-  PROJECT REVIEW MECHANISMS
-  INTERMITTENT PROJECT REVIEWS

FOLLOWING IS AN EXHAUSTIVE LIST OF OUR PROFESSIONAL SERVICES THAT WE EXTEND TO OUR NGO CLIENTS WHO STRIVE TO IMPROVE THE SOCIAL CONDITION. WE PROVIDE THE ENTIRE RANGE OF BACKGROUND SERVICES REQUIRED FOR PROJECT MANAGEMENT SO THAT THEY CLIENTS CAN FOCUS ON THEIR GRASS-ROOT LEVEL ACTIVITIES




NGO SUPPORT SERVICES

OUR SERVICES FOR NGOS

CURRENTLY EMPANELLED AS A TECHNICAL AGENCY WITH MINISTRY OF MICRO, SMALL & MEDIUM ENTERPRISES (MSME) UNDER SFURTI SCHEME FOR CLUSTER DEVELOPMENT PROJECT

PROPOSALS & APPLICATIONS

PROFILE BUILDING, EXPERIENCE MAPPING, TECHNICAL PROPOSALS, FINANCIAL PROPOSALS, TIMELINES AND SCHEDULES – WE HELP DESIGN ALL THESE FOR OUR NGO CLIENTS

-  PROFILE BUILDING
-  PROPOSALS FOR FUNDING
-  GOVT SCHEMES - APPLICATIONS
-  CSR FUNDING APPLICATIONS






RESEARCH & REPORTS

WE ALSO PROVIDE PROJECT-SPECIFIC RESEARCH AND FIELD STUDIES FOR OUR CLIENTS SUCH AS SOCIO-ECONOMIC, TECHNICAL, MARKET AND COMPETITOR ANALYSIS

-  BASE-LINE DATA STUDIES
-  SOCIAL IMPACT STUDIES
-  DETAILS PROJECT REPORTS (DPR)

PROJECT CONSULTING

WE ALSO LEND OUR PROFESSIONAL EXPERTISE FOR OUR NGO CLIENTS AT VARIOUS STAGES OF PROJECT IMPLEMENTATION.

-  ACTION/IMPLEMENTATION PLANS
-  PROJECT DOCUMENTATION
-  PROJECT MONITORING
-  PROJECT REVIEW MECHANISMS
-  INTERMITTENT PROJECT REVIEWS

TeamSK's – Clients & Key Assignments



M/S ELICO LTD

SERVICES CATEGORY– HR BUSINESS SOLUTIONS (STRATEGY SOLUTIONS)

ANNUAL TRAINING CONTRACTS; JOB ANALYSIS, JOB DESCRIPTIONS & SPECIFICATIONS; COMPETENCY MAPPING; EMPLOYEE SATISFACTION STUDIES; PERFORMANCE APPRAISAL SYSTEMS



M/S TULIP DIAGNOSTICS LTD (ALL 7 DIVISIONS)

SERVICES CATEGORY– HR BUSINESS SOLUTIONS (STRATEGY SOLUTIONS)

JOB EVALUATION; SALARY STRUCTURES & BANDING, SELECTION TOOLS; JOB DESCRIPTIONS & SPECIFICATIONS; WORKMEN SKILL CATEGORIZATION



M/S DA AFGHANISTAN BANK

SERVICES CATEGORY– HR BUSINESS SOLUTIONS (STRATEGY SOLUTIONS)

FULL HR DESIGN & SET-UP; HR PROCESS DESIGNS, MANPOWER PLANNING, ORGANISATION STRUCTURE, PROCUREMENT, TRAINING & DEVELOPMENT, APPRAISAL SYSTEMS; HR AUTOMATION



M/S ELICO HEALTH CARE SERVICES

SERVICES CATEGORY– HR BUSINESS SOLUTIONS (L&D SERVICES)

WORK-LIFE BALANCE, TEAM BUILDING & CULTURE, LEADERSHIP, TIME & STRESS MANAGEMENT, EMOTIONAL INTELLIGENCE, SALESMANSHIP, COMMUNICATION SKILLS

STRATEGIC ALLIANCES



TeamSK's – Clients & Key Assignments



M/S PKL LTD (ERSTWHILE PRIMUS KABSON)

SERVICES CATEGORY– HR BUSINESS SOLUTIONS (L&D SERVICES)

EMOTIONAL INTELLIGENCE, CREATIVITY & INNOVATION, TEAM BUILDING, TIME & STRESS MANAGEMENT, PLANNING & COMMUNICATION, LEADERSHIP



M/S MARS INC

SERVICES CATEGORY– HR BUSINESS SOLUTIONS (L&D SERVICES)

EMOTIONAL INTELLIGENCE, TEAM BUILDING; SALESMANSHIP, EMPLOYEE MOTIVATION



M/S KVM ORGANIC PRODUCTS PVT LTD

SERVICES CATEGORY– ENTREPRENEURIAL & BUSINESS SOLUTIONS (BUSINESS PROCESS CONSULTING)

MARK-PROCESS STUDIES, PROCESS REDESIGNS, TALENT MANAGEMENT SYSTEMS, COST CONTROL, MARKETING DEPARTMENT PROCESS AND MANPOWER RESTRUCTURING



M/S ARBOR ORGANICS PVT LTD

SERVICES CATEGORY– ENTREPRENEURIAL & BUSINESS SOLUTIONS (START-UP CONSULTING)

START-UP CONSULTING, BUSINESS IDEA CONCEPTUALIZATION AND PROJECT FRAMEWORK, BUSINESS PLAN & PROPOSAL PREPARATION, PROCESS CONSULTING, SET-UP



M/S GIRIJABAI SAIL INSTITUTE OF TECHNOLOGY

SERVICES CATEGORY– ENTREPRENEURIAL & BUSINESS SOLUTIONS (TURNKEY ACADEMIC PROJECT)

INTEGRATED CAMPUS DESIGN, SETUP AND ESTABLISHMENT, AICTE APPROVAL AND REGISTRATION PROCESSES, COURSE DESIGN, HANDHOLDING



TeamSK's – Clients & Key Assignments



M/S T-IMPACT LTD

SERVICES CATEGORY– ENTREPRENEURIAL & BUSINESS SOLUTIONS (DATA MINING)

DATA MINING, DATA SOURCING, DATA SORTING AND DATA CLASSIFICATION



M/S SIFY TECHNOLOGIES LTD

SERVICES CATEGORY– ENTREPRENEURIAL & BUSINESS SOLUTIONS (DATA ENTRY)

BPO-SERVICES, ONLINE EXAMINATION CENTERS



M/S SESHASAI E-FORMS PVT LTD

SERVICES CATEGORY– ENTREPRENEURIAL & BUSINESS SOLUTIONS (ONLINE TESTING)

BPO-SERVICES, DATE ENTRY, DATA VALIDATION SERVICES

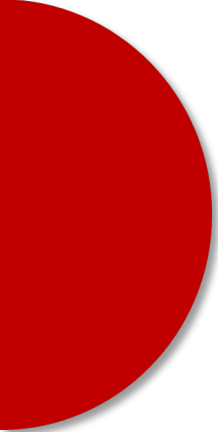


M/S PRAKRITI ENVIRONMENT SOCIETY

SERVICES CATEGORY– NGO SUPPORT SERVICES

APPLICATION HANDLING FOR FUNDING, BASE-LINE STUDIES AND DETAILED PROJECT REPORTS, PROJECT DESIGN AND REVIEW MECHANISMS





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Ladder for Leaders
TeamSK's
MANAGEMENT SOLUTIONS

Ladder for Leaders

TeamSK's Management Solutions Private Limited

